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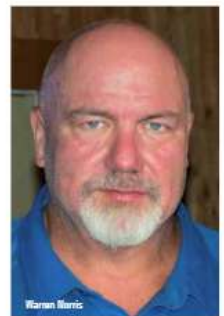


Titan Consulting

The annual listing of 10 companies that are at the forefront of providing Low Code No Code services and transforming businesses

CIO 10 MOST PROMISING LOW CODE NO CODE SERVICE COMPANIES - 2021

Titan Consulting Marrying Enterprise Systems Knowledge and Low-code Knowhow



Warren Norris

Founded 20 years ago by former SAP veterans, Titan Consulting has found a sweet spot in the low-code platform arena. Observing its clients' struggle to explore low-code solutions for greater SAP ecosystem ROI, Titan has brought together its vast industry experience and Mendix low-code platform. The idea is to enable its clients to reduce time to production and achieve high-performance business applications built for today's and tomorrow's needs. With its pragmatic approach to clients' projects, Titan delivers high ROI to its clients by reducing the operational overhead and introducing seamlessness into project execution. Besides, it helps clients' teams be up to speed through extensive learning campaigns and systematic knowledge transfer.

While the legacy coding systems are slow and cumbersome, low-code platforms with their funnastic coding toolset have brought a sea change in software development. But companies operating in an SAP environment with a low-code platform still require a Mendix developer and SAP specialists from a functional and technical standpoint. This is where Titan excels. Each of Titan's consultants is an all-in-one package having expertise in SAP and Mendix. The consultants begin a project with a highly tactical approach focused on identifying the core problem in the client environment. They build an elaborate plan that includes MVP (Minimal Viable Products) and requirements to get the job done. From the outset of project execution, the clients get a clear picture of what they are going to get, and the Agile methodology also makes the clients' team accountable. "The low-code solution

provides quick, tangible results, justifying the management's faith and funding in a project," says Warren Norris, Managing Partner of the Titan.

Titan stays up-to-date on the latest software development to provide clients only the best. In an instance, one of Titan's clients was facing issues with their existing maintenance application. On top of paying steep yearly subscription prices, they also faced difficulties across their organization due to improper application. Titan built a maintenance application in eight weeks.

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The system gave the client better visibility into maintenance activities, compliance around planned maintenance, preventative maintenance, with zero yearly subscription fees. In another case study, a different client of Titan had several sleepless nights after realizing that there was a gap in their indirect procurement process. With limited time at hand, the client called in Titan to close the gap within the strict timeframe. The client had implemented SAP Ariba as part of the client's indirect procurement process in order to deliver huge savings through complete compliance and negotiated pricing. To help the client improve UI experience, Titan worked with the client to migrate hundreds of

locations to Mendix and SAP Ariba. This helped the client place quick orders through the procurement app and save time for customers.

In the past, organizations preferred to buy CMS systems directly. With the emergence of platforms such as Mendix, Titan shows clients the out-of-the-box capabilities on offer and how the cost of ownership of low code platforms outperforms the buyer scenario. The firm has developed a billing system for an insurance company with Mendix, and it has proven to be less costly.

Titan's secret to success in SAP is its management team consisting of former SAP America executives who have been working with SAP for over 20 years. Besides, the firm has a team of talented consultants, including solution managers, project managers, trainers, and testers. "With a talented team, we tend to match clients' needs specifically to achieve highest possibility of success," says Norris.

Marching ahead, Titan's primary goal is to help clients gain more ROI out of their current eco structure by leveraging SAP. The firm educates clients on how low-code development makes it easier than ever to create flexible apps to get specific tasks done. ☐